

Wi-Tronix®, LLC Announces Contract with Watco Companies, Expanding Wi-Tronix Product Implementation

BOLINGBROOK, III., June 9, 2014 - Wi-Tronix®, LLC has signed a contract further expanding deployments with Watco Companies, LLC (Watco), a Kansas-based transportation company. Wi-Tronix will provide remote locomotive monitoring and Software as a Service (SaaS) hosted solutions. The Wi-Tronix system offers Watco a variety of products that monitor on-board subsystem(s) and train handling performance.

Under the contract, Watco can utilize Wi-Tronix's products and services to access realtime business critical data on its fleet. The Wi-Tronix suite of mobile asset management tools, proven integration experience, and customer service has fully integrated Watco's locomotives with their business systems.

Watco has improved fleet productivity and reduced fuel costs through daily locomotive utilization reporting. Wi-Tronix provides Watco with real-time information such as low fuel, overspeed, and excessive idle events. In addition, Watco will be able to remotely access and download on-board event recorder data from locomotives using the Wi-DownloadER[™].

About Wi-Tronix, LLC

Wi-Tronix, LLC, headquartered in Bolingbrook, III., provides products and services to wirelessly monitor high-value mobile assets used in rail, marine, and other commercial and industrial operations. Wi-Tronix's mission is to enable businesses to improve the operational efficiency, service reliability, and safety of high-value mobile assets. Foradditional information, visit the Wi-Tronix website at <u>www.WI-TRONIX.com</u>.

About Watco Companies

Watco Companies, L.L.C (Watco) is a Pittsburg, Kan., based transportation company providing transportation, mechanical, and transload/intermodal solutions for customers throughout North America and Australia. Watco is the owner of Watco Transportation Services, L.L.C (WTS), one of the largest short line railroad holding companies in the U.S. with 30 short line railroads operating on more than 4,400 miles of track as well as 28 industrial contract switching locations. Watco's Mechanical Servies division operates 15 railcar repair shops, 23 raildroad repair shops, eight locomotive shops, and four private railcar shops. The Terminal and Port Services division currently manages 25 terminals, ten warehouses, and two port locations. More information about Watco and its subsidiaries can be found at <u>www.watcocompanies.com</u>.

For Further Information

Wi-Tronix Sales & Media Contact: Chad Jasmin email: cjasmin@wi-tronix.com (888) WITRONIX (948-7664) ext. 307